

1. Personal details – This section MUST be completed for NEW customers

Applicant 1

Existing customer

No <input type="checkbox"/>	
Yes <input type="checkbox"/>	Specify customer number & update customer details where necessary

Title First name(s)

Family name Date of birth DD/MM/YY

Former/other names

Gender Male Female Nationality

Identification: Passport No.

Residential address (where you live)

Postcode

Country (if not New Zealand)

Permanent address (complete if your principal residence is different to the residential address above)

Postcode

Country (if not New Zealand)

Correspondence address – Write 'as above' if the same as your residential address

Postcode

Country (if not New Zealand)

Welcome Pack: Collect at 1 Queen Street Send to Correspondence Address

Home phone number Work phone number

Fax number Mobile phone number

Email address

Are you self-employed or a business owner? No Yes

If yes – details of business activity

Occupation Job title

Employer's name

Length of employment there years months

Annual personal income

Below \$50,000 (1) <input type="checkbox"/>	\$50,000 – \$99,999 (2) <input type="checkbox"/>
\$100,000 – \$149,999 (3) <input type="checkbox"/>	\$150,000 – \$199,999 (4) <input type="checkbox"/>
\$200,000 – \$249,999 (5) <input type="checkbox"/>	Above \$250,000 (6) <input type="checkbox"/>

Applicant 2

Existing customer

No <input type="checkbox"/>	
Yes <input type="checkbox"/>	Specify customer number & update customer details where necessary

Title First name(s)

Family name Date of birth DD/MM/YY

Former/other names

Gender Male Female Nationality

Identification: Passport No.

Residential address (where you live)

Postcode

Country (if not New Zealand)

Permanent address (complete if your principal residence is different to the residential address above)

Postcode

Country (if not New Zealand)

Correspondence address – Write 'as above' if the same as your residential address

Postcode

Country (if not New Zealand)

Welcome Pack: Collect at 1 Queen Street Send to Correspondence Address

Home phone number Work phone number

Fax number Mobile phone number

Email address

Are you self-employed or a business owner? No Yes

If yes – details of business activity

Occupation Job title

Employer's name

Length of employment there years months

Annual personal income

Below \$50,000 (1) <input type="checkbox"/>	\$50,000 – \$99,999 (2) <input type="checkbox"/>
\$100,000 – \$149,999 (3) <input type="checkbox"/>	\$150,000 – \$199,999 (4) <input type="checkbox"/>
\$200,000 – \$249,999 (5) <input type="checkbox"/>	Above \$250,000 (6) <input type="checkbox"/>

Primary source of income	Salary/ Drawings <input type="checkbox"/>	Superannuation Payments <input type="checkbox"/>	Investment Income <input type="checkbox"/>	Dependent on Family Members <input type="checkbox"/>	Other (Please specify) <input type="text"/>
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Please indicate the main reason why you chose to open this account with HSBC	
I was recommended by a friend or family member	<input type="checkbox"/>
I have banked with HSBC overseas	<input type="checkbox"/>
I saw one of HSBC's ads	<input type="checkbox"/>
I received some promotional material from HSBC	<input type="checkbox"/>
I attended an HSBC event	<input type="checkbox"/>
HSBC offers a service I require	<input type="checkbox"/>
HSBC's services are well priced	<input type="checkbox"/>
HSBC offers me the level of service I'm looking for	<input type="checkbox"/>
Other reasons (please specify)	<input type="text"/>

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HSBC's services are well priced	<input type="checkbox"/>
HSBC offers me the level of service I'm looking for	<input type="checkbox"/>
Other reasons (please specify)	<input type="text"/>

2. Inland Revenue

Applicant 1

Are you a resident of New Zealand for tax purposes? No <input type="checkbox"/> Yes (Please provide IRD Number below) <input type="checkbox"/>
IRD Number <input type="text"/>
If no, which tax application have you elected? Approved Issuer Levy* <input type="checkbox"/> or Non Resident Withholding Tax <input type="checkbox"/>
In what country are you a resident for tax purposes if not New Zealand? <input type="text"/>
If you are a New Zealand Resident, which tax rate do you want to apply to your deposits? 10.5% <input type="checkbox"/> 17.5% <input type="checkbox"/> 30% <input type="checkbox"/> 33% <input type="checkbox"/>

Applicant 2

Are you a resident of New Zealand for tax purposes? No <input type="checkbox"/> Yes (Please provide IRD Number below) <input type="checkbox"/>
IRD Number <input type="text"/>
If no, which tax application have you elected? Approved Issuer Levy* <input type="checkbox"/> or Non Resident Withholding Tax <input type="checkbox"/>
In what country are you a resident for tax purposes if not New Zealand? <input type="text"/>
If you are a New Zealand Resident, which tax rate do you want to apply to your deposits? 10.5% <input type="checkbox"/> 17.5% <input type="checkbox"/> 30% <input type="checkbox"/> 33% <input type="checkbox"/>

*Customers who are not New Zealand tax residents will have Non Resident Withholding Tax ("NRWT") deducted from interest payments. The rate deducted will be determined by the country the customer is a tax resident of as determined by New Zealand Tax law. Non resident customers may also elect to have Approved Issuer Levy (AIL) applied at 2% of interest payments. AIL is not a tax deducted from interest payments but a levy paid by HSBC. If AIL is elected the interest rate received on investment may be reduced by 0.25%.

3. Account requirements

Types of expected account activity	Telegraphic Transfer in/out <input type="checkbox"/>	Cash Deposit <input type="checkbox"/>	Cash Withdrawals <input type="checkbox"/>	Cheque Deposits <input type="checkbox"/>	Cheques Issued <input type="checkbox"/>	Transfer in/out <input type="checkbox"/>
	Other (please specify) <input type="text"/>					
	Overall purpose of account <input type="text"/>					

Account type

Online Savings Account Savings Cheque Other (Specify)

Multicurrency* currency

Amount Opening Deposit \$ Source and Description of Deposit

* Multicurrency accounts are available in the following currencies: AUD, NZD, USD, GBP, EUR, CAD, JPY, HKD, SGD and CHF.

If you don't choose a currency, the default will be NZD.

Type of statement Composite (all accounts in one statement) Separate statement (one per account)
eStatement (composite statement only) Frequency Monthly Quarterly Half Yearly

Account access Telephone Banking Internet Banking ATM

Telephone, Internet and ATM access are not available if more than one signatory are required. ATM access is only available for accounts in New Zealand dollars. A cheque book is only available with the Savings Cheque account. If you require a cheque or deposit book, please let us know once your accounts have been opened.

4. Important information and customer declaration

I/We,

- confirm that I/We have been given a copy of the Personal Financial Services Terms and Conditions, and the Retail Banking and Wealth Management Fees and Charges guide, and agree that these will apply to all my/our bank accounts opened both now and in the future;
- confirm that I/we have been given a copy of the HSBC Investment Statement for Term Deposits and acknowledge that I/we have read or will read the important information contained in the Investment Statement prior to investing in an HSBC Term Deposit;
- acknowledge that my/our personal information may be collected, used, stored and disclosed by HSBC (including its related companies in other countries) and other third parties for the purposes and upon the terms set out in the Privacy Act 1993/ Personal Information and Exchange of Customer Information section of the Personal Financial Services Terms and Conditions;
- understand that if I/we are either a non resident and/or have elected to utilise the Multi Currency Account facility and/or wish to send instructions to you by phone or facsimile then the relevant sections of the Personal Financial Services Terms and Conditions apply (including certain indemnities and risks involved with investing in foreign currencies);
- confirm that the information disclosed in this application form is a true and accurate record of my/our personal details and current financial position; and
- have been given a copy of the HSBC QFE Disclosure Statement on account opening and acknowledge that I/we will read the important information contained in the statement before applying for services and products with HSBC or the HSBC QFE Group.

Please note: HSBC's retail banking department is changing its name from Personal Financial Services ('PFS') to Retail Banking and Wealth Management ('RBWM'). To reflect this change, all documentation with references to 'PFS' will be replaced with 'RBWM'. During this transitional period, please note that any reference to 'RBWM' includes documentation issued under the 'PFS' name (and vice versa).

5. Authorisation

Signing instructions

Either Signatory to sign alone <input type="checkbox"/>	Both Signatories jointly <input type="checkbox"/>
Other (applicable if more than two applicants) <input type="checkbox"/> (specify) _____	

Applicant 1

Name of applicant 1	Date
<input type="text"/>	<input type="text"/> / <input type="text"/> / <input type="text"/>

Signature of applicant 1

<input type="text"/>

Applicant 2

Name of applicant 2	Date
<input type="text"/>	<input type="text"/> / <input type="text"/> / <input type="text"/>

Signature of applicant 2

<input type="text"/>

I would like to receive information on other HSBC products and services (including via email) No Yes

I would like to receive information on other HSBC products and services (including via email) No Yes

Customer documentation checklist

This application completed <input type="checkbox"/>	Passport identification <input type="checkbox"/>	Proof of address* <input type="checkbox"/>
proof of identity form (if applicable) <input type="checkbox"/>	Power of attorney (if applicable) <input type="checkbox"/>	Investment Statement received <input type="checkbox"/>
		QFE Disclosure Statement received <input type="checkbox"/>

**Verification must be less than three months old and confirm customer's residential address (and permanent address if applicable).*

Bank use only

Additional comments

<input type="text"/>
<input type="text"/>
<input type="text"/>
<input type="text"/>

Customer number

<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
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Account Officer's name & number

<input type="text"/>

Branch

<input type="text"/>

Authorised signature (bank staff authorised to open accounts)

<input type="text"/>

Date

<input type="text"/>

GHO Code

<input type="text"/>

Issued by The Hongkong and Shanghai Banking Corporation Limited, Incorporated in the Hong Kong SAR with limited liability, acting through its New Zealand branch